

Glens Falls, NY

Advanced industries employ

3,730

full-time workers. (2013)

These direct jobs supports an additional

2,980

indirect jobs in other industries in the region.

Advanced industries produce

\$0.7

billion dollars in output in the region.
(2013, 2005 Chained)

Advanced industries pay, on average

\$66,460

dollars per year (2013).

Advanced industries directly account for

6.6%

of all jobs in the region.

This employment share is

#118

among all small metros.

This accounts for

11.7%

of all output in the region (2013).

This compares to average pay of

\$37,910

for all industries (2013).

Advanced industry annual average growth, 2010-2013

JOBS

2.7%

OUTPUT

3.8%

-4.4%

-4.2%

Glens Falls, NY

U.S.

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What are Advanced Industries?

The Metropolitan Policy Program at Brookings defines advanced industries as those that: 1) Spend at least \$450 per worker per year on R&D and 2) employ at least 20 percent of their workforce in STEM-intensive occupations. The definition identifies 50 4-digit NAICS industries across the manufacturing, energy, and services sectors that together constitute the advanced industries super-sector.

Why do Advanced Industries Matter?

Advanced industries encompass the nation's "tech" sector at its broadest and most consequential. They represent a sizable economic anchor for the U.S. economy and have led the post-recession employment recovery. Their competitiveness and growth are prerequisites for any future broadly shared prosperity. As such, the sector encompasses the country's best shot at supporting innovative, inclusive, and sustainable growth. Advanced industries are present in nearly every U.S. region, but the sector's geography is uneven.

For More Information

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www.brookings.edu/advancedindustries

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DATA NOTES

All figures reflect Brookings analysis of data from Moody's Analytics.

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Twenty-Five Largest Advanced Industries (2013)

Industry 4-Digit NAICS Code	Industry Title	Industry Employment (2013)	Industry Location Quotient (LQ) † 2013	Industry Share of Total Advanced Industries Employment (2013)	Industry Employment Annual Growth 2010-2013	Industry Share of Total Advanced Industries Output (2013)	Industry Output Annual Growth 2010-2013
3391	Medical Equipment & Supplies	1,480	12.29	39.8%	-10.6%	28.9%	-12.3%
5191	Web Search Portals and Internet Publishing	490	6.25	13.0%	-0.2%	13.4%	2.5%
3399	Misc. Manufacturing	360	3.29	9.6%	7.2%	4.8%	7.9%
5413	Architecture & Engineering	250	0.48	6.8%	1.9%	7.0%	2.2%
2211	Power Generation & Supply	200	1.28	5.3%	-1.3%	17.4%	0.7%
3279	Stone & Mineral Products	150	5.32	3.9%	4.2%	2.3%	5.7%
3332	Industrial Machinery	130	3.16	3.6%	1.0%	2.5%	2.8%
5416	Management Consulting	90	0.20	2.5%	-14.2%	2.8%	-15.3%
5415	Computer Systems Design	90	0.13	2.3%	3.8%	3.2%	5.5%
3254	Pharmaceuticals	60	0.55	1.6%	-1.1%	5.3%	-10.5%
5182	Data Processing & Hosting	50	0.49	1.4%	0.0%	1.2%	-1.2%
3339	General Purpose Machinery	40	0.43	1.2%	6.9%	1.1%	11.6%
3271	Clay Product and Refractory Manufacturing	40	2.79	1.2%	1.6%	0.6%	-0.7%
5417	R&D Services	40	0.14	0.9%	-1.8%	1.4%	1.1%
3313	Aluminum Products	30	1.29	0.8%	0.0%	0.4%	2.0%
3333	Commercial & Service Machinery	30	0.81	0.8%	-1.2%	0.5%	1.0%
5172	Wireless Telecom Carriers	30	0.43	0.7%	0.0%	1.9%	0.0%
3366	Ships & Boats	20	0.41	0.6%	0.0%	0.6%	8.7%
3315	Foundries	20	0.38	0.5%	0.0%	0.1%	-3.0%
3252	Resins & Synthetic Rubbers	20	0.41	0.4%	2.3%	0.5%	-5.3%
3364	Aircraft Products & Parts	10	0.07	0.3%	17.6%	0.3%	5.9%
6215	Medical and Diagnostic Laboratories	10	0.13	0.3%	2.7%	0.2%	4.2%
3253	Pesticides & Fertilizers	10	0.67	0.3%	-10.6%	0.3%	-16.6%
3259	Misc. Chemicals	10	0.30	0.3%	-3.1%	0.1%	-5.4%
3251	Basic Chemicals	10	0.14	0.2%	0.0%	0.4%	-2.4%
Advanced industries manufacturing		2,470	1.14	66.2%	-5.9%	49.5%	-8.2%
Advanced industries energy		200	0.79	5.3%	-1.3%	17.4%	0.7%
Advanced industries services		1,060	0.43	28.4%	-1.0%	33.2%	0.5%
ADVANCED INDUSTRIES TOTAL		3,730	0.77	100.0%	-4.4%	100.0%	-4.2%

† Location quotients are a measure of specialization for an industry using employment. A LQ of over 1 indicates that an industry employs more workers, as a share of total employment, than the nation as a whole.